



**Women in  
Infrastructure Forum**  
Virtual Experience 2020



**Women in Private  
Equity Forum**  
Virtual Experience 2020



**Women in Real  
Estate Forum**  
Virtual Experience 2020



**Women in Private  
Debt Forum**  
Virtual Experience 2020

# Women in Private Markets Summit

3-4 November

## PEI Women in Private Markets Summit

*Driving diversity in a time of change*

3-4 November 2020

PEI's flagship Women in Private Markets Summit returns in 2020. The uniquely designed agenda will ensure maximum networking opportunities both within your asset class and the broader alternatives community.

With an increasing awareness of the importance of addressing diversity within alternative assets and diversity more generally, this is an event not to be missed. Senior men and women should attend to discuss strategy for increasing diversity, junior and mid-level women should attend to advance their career, network but most importantly increase their knowledge.

### Confirmed speakers

**Matthew Brockman**, Managing Partner, **Hg**

**Bridget Barker**, Non-Executive Director and Consultant

**Laurie Mahon**, Vice-Chair, US Investment Banking, Global Investment Banking, **CIBC Capital Markets**

**Laura Shen**, Partner & Co-Founder, **Headway Capital Partners**

TBC: **Pam Jackson**, CEO, **Level 20**

**Nicole Douglas**, Head of Investor Research, **PEI**

**Anamica Broetz**, Head of Investor Relations, **DWS Private Equity**

**Patricia Rodrigues Jenner**, Non-Executive Director

**Lorna Robertson**, Head of Funds, **Connection Capital**

**Nicole Downer**, Managing Partner, **MV Credit**

**Anke Heinze**, Director of the Investments & Financing Department, **AviAlliance**

**Martha Heitmann**, Partner, **LGT CP**

**Kirsten Bode**, Co-Head of European Private Debt Fund, **Muzinich & Co.**

**Nicole Waibel**, Managing Director, **Crescent Credit Europe**

**Claire Harwood**, Investment Director, **Permira Debt Managers**

**Kristina Matthews**, Managing Director, **Brightwood**

**Alesia Dawidowicz**, Director, Private Debt & Hedge Funds, **StepStone Group**

**Yodia Lo**, Investment Committee Member, **Mount Capital**

**Sabrina Fox**, Executive Director, **ELFA**



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## Day one: Tuesday 3 November

**08:30**

**Interactive networking and roundtable discussions**

**09:15**

**PEI Welcome**

**09:20**

**Chairperson's opening remarks**

**Laurie Mahon**, Vice-Chair, US Investment Banking, Global Investment Banking, **CIBC Capital Markets**

**09:30**

**How are private markets faring in the current downturn?**

- What can the last economic crisis teach us about today's markets?
- How are managers putting money to work in private markets?
- Are market leaders concerned by increasing public scrutiny?
- Is addressing ESG now a priority for leading fund managers across private markets?
- Predictions for the state of private markets in 2025

**10:20**

**Quick break to stretch**

**10:25**

**How industry leaders are working to create a diverse and inclusive environment**

- How diverse are the panellist's investment teams? How has this changed in the past decade?
- Making the business case for diversity from a fund managers perspective
- Are LPs demanding more from funds? What questions have been asked?
- The advantages of a modern approach to HR when recruiting and retaining millennial men as well as women
- Case studies of how industry leaders have made changes to their organisations and lessons learnt in the process

**Matthew Brockman**, Managing Partner, **Hg**

**11:00**

**Networking Break including 1:1 meetings and meet the speakers**

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<b>11:35</b> <b>Infrastructure chairperson's opening remarks</b> <b>Laurie Mahon</b> , Vice-Chair, US Investment Banking, Global Investment Banking, CIBC Capital Markets	<b>11:35</b> <b>Private equity chairperson's opening remarks</b> <b>Bridget Barker</b> , Non-Executive Director and Consultant	<b>11:35</b> <b>Private debt chairperson's opening remarks</b>	<b>11:35</b> <b>Real estate chairperson's opening remarks</b>
<b>11:40</b> <b>State of Play: investing in infrastructure assets during a pandemic</b> <b>Patricia Rodrigues Jenner</b> , Non-Executive Director	<b>11:40</b> <b>State of Play: how can private equity capture the upside in a downturn?</b>	<b>11:40</b> <b>State of Play: to what extent is private debt recession proof?</b>	<b>11:40</b> <b>State of Play: to what extent is current market volatility a buying opportunity?</b>
<b>12:20</b> <b>Quick break to stretch and move between rooms</b>			
<b>12:25</b> <b>To what extent are investments in digital infrastructure recession proof?</b>	<b>12:25</b> <b>Investor perspectives on private equity as the economic climate darkens</b>	<b>12:25</b> <b>Investor view: The evolving role of private debt within your alternative asset portfolio</b>	<b>12:25</b> <b>To what extent is the ongoing logistics boom down to e-commerce?</b>
<b>13:00</b> <b>Mid-day networking break</b> <b>1:1 Meetings and meet the speakers</b>			
<b>14:30</b> <b>The direction of travel: What will the future of transportation look like?</b> <b>Anke Heinze</b> , Director of the Investments and Financing Department, AviAlliance	<b>14:30</b> <b>Where are midmarket funds seeing opportunities in the current environment?</b>	<b>14:30</b> <b>Where are opportunities in alternative credit due to current market disruption?</b> <b>Kirsten Bode</b> , Co-Head of European Private Debt Fund, Muzinich and Co. <b>Claire Harwood</b> , Investment Director, Permira Debt Managers	<b>14:30</b> <b>How residential has shown its resilience in a turbulent year</b>



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**15:10**

**Quick break to stretch and move between rooms**

**15:15**

**Investing in the energy transition: Opportunities in a new investment environment**

**15:15**

**Value creation and working with portfolio companies through a crisis**

**15:15**

**To what extent is ESG leading investment decisions in private debt?**  
**Nicole Waibel, Managing Director, Crescent Credit Europe**

**15:15**

**Investor perspectives: What will happen to allocations to real estate in the next 12 months?**

**16:00**

**Networking Break including 1:1 meetings and meet the speakers**

**16:30**

**Networking Roundtables**

- Building a network
- Finding a mentor
- Avoiding unconscious bias
- Working through a crisis

**17:00**

**Close of conference**

**17:30**

**Sponsorship opportunity Berry Bros virtual wine tasting**



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## Day two: Wednesday 4 November

**08:00-09:15**

### Invitation only think-tanks and roundtables

*These closed-door sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.*

- Infrastructure
- Private Debt
- Real Estate
- Private equity

**09:30**

### Keynote Speech: building a successful career in business

**09:45**

### Raising funds remotely: Can you raise millions without a handshake?

- Completing due diligence remotely
- Starting a new fundraise vs. completing one that had already begun
- Examples from the past few months and any learnings for future fund raising

**Anamica Broetz, Head of Investor Relations, DWS Private Equity**

**10:15**

### Quick break to stretch

**10:20**

### Why investors across private markets have been aiming for more co-investments

- To what extent are investors having to expand internal resource for co-investment?
- What type investors are more open to co-investment opportunities
- Comparing performance and fees to fund investments
- How co-investments give investors access to managers across different strategies

TBC: **Haley Trainor, Real Estate - Direct Investments, Teacher Retirement System of Texas**

**10:50**

### Highlights of the PEI LP Insight findings

*The PEI Investor Research and Analytics team surveyed over 100 LPs to capture investor sentiment on asset allocation, relationships with GPs, and performance predictions. The study also features insight on gender diversity and inclusion. Investors range from established players with diverse fund portfolios, to those planning to make their*



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*first alternatives commitments in 2021*

**Nicole Douglas**, Head of Investor Research, **PEI**

**11:00**

**Coffee and networking**

**11:45**

**Will secondaries return to growth in the next stage of a new cycle?**

- How have GP led deals performed in the past few months?
- Comparing risk/return/pricing to pre-covid levels
- To what extent are secondaries firms specialising in strategies and asset classes?
- Predictions for growth and size of the secondaries market in the next year and decade

**Laura Shen**, Partner and Co-Founder, **Headway Capital Partners**

**Martha Heitmann**, Partner, **LGT CP**

**12:25**

**Quick break to stretch**

**12:30**

**Crystal ball session: The state of private markets and the world in 2021**

*This unique session will feature audience polls and expert opinion from one leading expert from each asset class.  
Asking a mix of questions*

- Fundraising predictions for your asset class YTD 2021 vs 2020
- FTSE on day of next year's event – September 2021
- Latest on covid: Where is the world with a vaccine at next year's event? Will next year's event be in person?

**13:00**

**Mid-day networking break**

**1:1 Meetings and meet the speakers**

**14:30**

**Interactive afternoon networking sessions, max 15 per room**

**15:00**

**Close of conference**