

## Infrastructure Investor New York Summit 2019 Agenda

**Day one | December 3<sup>rd</sup>, 2019**

**7:45am | Closed Door Think Tank Breakfast Discussions (*Invitation-only*)**

### **LP Think Tank**

- How tightly do you want to define infrastructure?
- Do you believe traditional infrastructure returns are available?
- How strict is your ESG criteria? How are you communicating this with GPs?
- How direct do LPs want to be when communicating with GPs?
- Collectively as an LP community what can we do? where can we play? What can we ask from our GPs to invest more responsibly as it relates to infrastructure and ESG?

- **Moderator:** Andy Rose, *CEO*, GIIA

### **GP Think Tank**

- Increasing dominance of mega-funds: How has it shifted the relationship balance between LP and GP? What business model for smaller funds?
- Top criteria to attract LP investors: the changing profile of fund managers
- lack of investable projects, increasing dry powder and peak valuation: How can funds deal with the latest market trends? The looser definition of infrastructure and strategy drifts
- Fund fees and long-term alignment of interest between LP and GP: where do we stand?
- Should GPs be held accountable for their socio-economic performance? how to engage more proactively with project companies/SPV to address stakeholder's expectations?
  - To what extent does an effective ESG strategy provide a competitive advantage?

- **Moderator:** François Bergere, *Executive Director*, Long-Term Infrastructure Investors Association

**8:00am | Networking Breakfast**

**9:00am | PEI Welcome**

- Seth Kerker, *Director of Events – Americas*, PEI

**9:05am | Chairman's Welcome**

- Mark Weisdorf, *Managing Partner*, Mark Weisdorf Associates

### 9:15am | Keynote Interview

- David Fass, *Head of Americas, Senior Managing Director*, Macquarie Infrastructure and Real Assets (MIRA)
- *Interviewed by:* Bruno Alves, *Senior Editor*, Infrastructure Investor

### 9:55am | PEI Presentation

Trends and fluctuations in the private infrastructure investment space

- Infrastructure fundraising in numbers (historical and future expectations)
- A deep dive into North American infrastructure
- **Exclusive:** What do investors think?
  - Daniel Humphrey Rodriguez, *Head of Fund Manager Research*, PEI

### 10:10am | Limited Partner Spotlight Discussion

Relatively new as an institutional asset class in the United States, infrastructure is one of the fastest growing real asset classes in North America.

- What type of infrastructure investment opportunities are attractive to institutional investors?
- The manager Selection and Diligence process
- Direct investing / co-investing vs. Third party managers
- How strict is your ESG criteria? How are you communicating this with GPs?
- What are some relevant infrastructure-investment solutions for institutional investors?
  - **Moderator:** Lars Pace, *Principal, Real Assets*, Hamilton Lane
  - Petya Nikolova, *Head of Infrastructure Investments*, New York City Retirement System, Office of the Comptroller
  - John F. Tsui, *Managing Principal*, Peninsula House

### 10:50am | Networking Break

### 11:10am | GP Roundtable: Opportunities and Trends

- How can private investment be leveraged to create quality infrastructure?
- Could there be a possibility of a National Infrastructure Initiative after the 2020 elections?
  - **Moderator:** Cesar Estrada, *Senior Managing Director, State Street Global Services and Global Head of Product Management for Private Equity & Real Estate Fund Services*, State Street
  - Mark A. McComiskey, *Partner*, AVAIO
  - Vittorio Lacagnina, *Head of Business Development, Private Infrastructure*, Partners Group
  - Tom Osborne, *Executive Director, Infrastructure*, IFM
  - Luke Taylor, *Senior Managing Director*, Stonepeak Infrastructure Partners

### 12:00pm | Renewables and Clean Energy

- The evolving place energy fits as an asset class within infrastructure
- What are the current obstacles to growth in core renewables? What are the growth areas outside of core renewables?
- Combating Climate Change
  - **Moderator:** Elizabeth Sluder, *Partner*, Morrison & Foerster

- John Breckenridge, *Senior Managing Director, Head of Energy Infrastructure*, Capital Dynamics
- Aaron Gold, *Managing Director*, Argo Infrastructure Partners
- Perry Offutt, *Managing Director, Head of Infrastructure Americas*, UBS Asset Management
- Santosh Raikar, *Managing Partner*, Silverpeak Renewables Investment Partners

### 12:50pm | Networking Lunch

### 2:15pm | Keynote Fireside Chat

- Pooja Goyal, *Partner and Head of the Renewable and Sustainable Energy Team (RSEF)*, The Carlyle Group
- Interviewer: Chris Janiec, *Americas Editor*, Agri Investor

### 2:50pm | ESG: Responsible Infrastructure Investing Material Risk

- Refocus on governance as an issue
- Maintaining social license
- Are our communities okay with private infrastructure?
- Impact on performance
- Progression towards low carbon economy
- Data – Measurement
  - **Moderator:** Susan Mac Cormac, *Partner*, Morrison & Foerster
  - Scott Jacobs, *CEO*, Generate Capital
  - Amanda Wallace, *Managing Director*, J.P. Morgan Asset Management
  - Rick Walters, *Infrastructure Director*, GRESB
  - James E. Pass, *Senior Managing Director, Global Infrastructure and Project Finance Sector Manager and Portfolio Manager*, Guggenheim Partners

### 3:40pm | Breakout Series

#### Track A | Oil & Gas

- Deal Sourcing
- What motivates or discourages sponsors from deals?
- Exploration and development? Are we covering the cost to get the resource off the ground? Getting it to storage and processing plants?
- Pipelines, distribution system and storage
  - **Moderator:** Corinne Still, *Principal, Infrastructure*, Apollo
  - Peter W. Augustini, *Partner*, Energy Spectrum Capital
  - Ferris Hussein, *Managing Director, Global Infrastructure Opportunity Team*, The Carlyle Group
  - Shaia Hosseinzadeh, *Managing Partner*, OnyxPoint Global Management

#### Track B | The Forgotten: Water Infrastructure

##### Opportunities in water and waste management

- What are the key factors that will drive growth in environmentally conscious water infrastructure development in North America?
- What are the most attractive opportunities for water investment?
  - **Moderator:** Chris Janiec, *Americas Editor*, Agri Investor

- Ross Posner, *Managing Partner*, Ridgewood Infrastructure
- Matthew Diserio, *President*, Water Asset Management
- Andrew Walters, *Chief Administrative Officer*, San Jose Water

#### **Track C | Public Private Partnerships (PPP)**

- What, if anything, has changed about the US PPP landscape over the last 3-4 years?
- Are state and local governments doing a good job at procuring projects that include private sector participation?
  - Moderator: Eugene Zhuchenko, *Managing Director*, ETORE Advisory
  - Carolyn Arida, *VP, Infrastructure Acquisitions*, Harrison Street Social Infrastructure Fund
  - James Burchetta, *Managing Director*, Oaktree Capital Management
  - Clive Lipshitz, *Managing Partner*, Tradewind Interstate Advisors

#### **4:30pm | Networking Break**

#### **4:45pm | Keynote Interview**

- Peter Cipriano, *Senior Advisor for Policy and Infrastructure*, U.S. Department of Transportation
- *Interviewed by:* Jordan Stutts, *Reporter*, Infrastructure Investor

#### **5:25pm | Chairman's closing Remarks**

#### **5:30pm | Networking Cocktail Reception**

Hosted by:



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#### **Day two | December 4<sup>th</sup>, 2019**

#### **9:00am | Chairman's Welcome**

#### **9:15am | Keynote Interview: Fixing America's Infrastructure | Wharton Room**

- DJ Gribbin, *Founder*, Madrus, LLC; *Senior Operating Partner*, Stonepeak Infrastructure Partners, *Non Resident Senior Fellow*, The Brookings Institution; *Former Special Assistant to the President of the United States for Infrastructure*
- *Interviewed by:* Jordan Stutts, *Reporter*, Infrastructure Investor

#### **9:55am | Infrastructure Debt**

- Which subsectors are most attractive and why?
- Where do opportunities lie across the capital structure in infrastructure / real asset debt?

- What types of cash yields can investors expect?
  - **Moderator:** Paul Astolfi, *Partner*, Mayer Brown
  - Ray Albright, Private Equity Placement Agent, 5Capital
  - Prashant Mupparapu, *Managing Director, Infrastructure and Real Assets*, Owl Rock Capital Partners
  - Tim Romer, *Chief Executive Officer*, Fundamental Infrastructure Opportunities
  - Daniel Fuchs, *Director, North American Infrastructure Debt Team*, Blackrock

#### 10:45am | Telecom Infrastructure | Wharton Room

- Should digital infrastructure be viewed as “core”? How do investors think about technology risk?
- Where do you see the investment opportunities in digital infra - both from a sector as well as a geographical perspective?
- Is the telecom industry becoming more like a utility? Have business models changed?
  - **Moderator:** Kanan Joshi, *Executive Director*, Upper Bay Infrastructure Partners
  - Xiao Tsai, *Principal*, GI Partners
  - George So, *Managing Partner*, InstarAGF
  - Tony Rossabi, *Executive Vice President and Chief Revenue Officer*, TierPoint

#### 11:35 pm - Chairman’s Closing Remarks

#### 12:00 pm | Approaches to SDG Integration Roundtable Discussion (*Invitation-only*) | TBD

Since 2016 the PRI has committed considerable time to exploring the role of private capital in supporting the UN’s 17 Sustainable Development Goals (SDGs). For the PRI’s Investment Practices team, the objective is to support investor understanding and consideration of the SDGs in the context of different asset classes. This private roundtable is the latest of a series of events on the SDGs in infrastructure investing that PRI is holding in 2019.

- Focus on the processes required to integrate the SDGs in infrastructure investing, rather than general discussion on the benefits and applicability of the SDGs
- Share practical methods and examples of how your organization is addressing the SDGs at different stages of the investment process
- Identify strengths and weaknesses of existing methodologies for integrating the SDGs in infrastructure investments
  - **Moderator:** Simon Whistler, *Senior Specialist*, PRI

## Women in Infrastructure New York Forum

### 12:30pm – 6:00pm

#### 12:00pm | Women in Infrastructure Networking Lunch

#### 1:50pm | Chairwoman's Welcome

- Susan Mac Cormac, *Partner*, Morrison & Foerster

#### 1:55pm | Opening Keynote

- Angela Miller May, *CIO*, Chicago Teachers Pension Fund
- *Interviewed by:* Jordan Stutts, *Reporter*, Infrastructure Investor

#### 2:30pm | Visions, Insight's and Perspectives | Wharton Room

- Value Creation and Fundraising
- LP/GP Alignment
- The impact of technology on the infrastructure sector
- How can we as individuals and organizations further gender diversity in the space
  - **Moderator:** Stephanie Wagner, *Partner*, Mayer Brown
  - Allison Kingsley, *Founder and Partner*, NOVA Infrastructure
  - Andrea Mody, *Head of Investor Solutions Group (ISG) Americas & Co-Head of MIRA Infrastructure Global Solution (MIGS) I and II, Managing Director, Macquarie Infrastructure and Real Assets (MIRA)*
  - Nina Yoo, *Managing Director, Infrastructure Asset Management*, Fengate
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#### 3:20 pm | Networking Break

#### 3:45pm | Energy & Renewables: Challenges and Opportunities | Wharton Room

- The evolving place energy fits as an asset class within infrastructure
- What are the current obstacles to growth in core renewables? What are the growth areas outside of core renewables?
- Combating Climate Change
- Women in Energy and Infrastructure: how have roles evolved and how we can continue to further gender diversity?
  - **Moderator:** Carla Tully, *CEO & Co-Founder*, Earthrise Energy
  - Katherine McElroy, *Director, Clean Energy Infrastructure Credit, Capital Dynamics*
  - Marietta Moshishvili, *Chief Executive Officer and Managing Partner*, Upper Bay Infrastructure Partners
  - Doris Schürch, *Vice President of Infrastructure*, Partners Group
  - Claire Sharp, *Managing Director, North America*, Kaiserwetter Energy Asset Management

#### 4:35pm | Closing Keynote

- Meagan Nichols, *Partner & Global Head of Real Assets*, Cambridge Associates
- **Interviewer:** Isobel Markham, *Senior Editor, Private Equity Group, Americas*, PEI

#### 5:05pm | Chairwoman's Closing Remarks

- Susan Mac Cormac, *Partner*, Morrison & Foerster

**5:00pm | Women in Infrastructure Networking Cocktail Reception**

**Hosted by:**

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