



25-26 June | No.11 Cavendish Square, London

## PERE Europe 2019

### 25<sup>th</sup> June

08.00 – 08.40 Registration & networking

08.40 – 09.00 Introduction by PERE and welcome from the Chair

09.00 – 09.30 Keynote address

09.30 – 10.15 Opening panel session

#### **UK versus Europe: geopolitics and the post-Brexit investment dilemma**

With the continued uncertainty around the outcome of Brexit, are UK investors ready to diversify away from a domestic strategy into a pan-European or global one? And what does Brexit mean for global investors? The depreciation of the pound post-referendum made UK assets cheaper for overseas investors but is this the only reason for investing in the UK or will good quality UK properties continue to provide long-term attractive income returns?

10.15 – 10.45 Keynote interview

#### **In conversation with**

A global industry leader will sit down with PERE's senior editor to discuss investing in real estate during times of unprecedented uncertainty

10.45 – 11.30 Coffee & networking

11.30 – 12.45 Under the microscope: case studies

Deal mechanics, capital formation, debt& financing

Attendees can choose between the anatomisation of three high profile transactions, the analysis of three different capital formation strategies or the study of three different financing models

STREAM A: <b>DEAL MECHANICS</b>	STREAM B: <b>CAPITAL FORMATION</b>	STREAM C: <b>DEBT &amp; FINANCING</b>
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12.45 – 14.00 Lunch & networking

14.00 – 14.20 Presentation

14.20 – 15.05 Panel session

#### **Place-making: how demographic and technological trends are influencing real estate investment decisions**

- Identifying assets and locations attractive to future tenants for years to come
- Using Big Data to understand how a building is used and operated



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- Managing obsolescence risk to ensure long-term investment returns
- Measuring the non-financial performance of real estate

15.05 – 15.35 Coffee & networking

15.35 – 16.20 Panel session

**Place-taking: how end-user demands are fundamentally changing the industry**

- Analysing the key drivers of an occupier's commercial decisions
- Defining quality of life: flexibility, convenience, accessibility and amenities
- Occupier wellbeing: the role of ESG in attracting tenants
- Making buildings user-friendly: how landlords are providing 'space as a service'

16.20 – 17.00 Panel session

**PERE Global Investor 50**

Technology, demographics, urbanisation and environmental considerations are just some of the megatrends that are influencing the investment decisions of the world's biggest institutional investors. During this session, our panel of global investors will discuss their plans for allocating capital to real estate.

17.00 – 17.05 Chair's closing comments

17.05 – 19.30 Cocktail reception

26<sup>h</sup> June

08.15 – 09.00 Investor breakfast (by invitation only)

08.30 – 08.55 Registration & networking

08.55 – 09.00 Welcome from the Chair

09.00 – 09.30 Opening presentation

09.30 – 10.30 Panel session

**Real estate investment in a digital world**

- How technological advances can be used to drive sustainable city expansion
- The use of data to determine your investment strategy
- Incorporating innovative technologies into your real estate business
- Security, vigilance and resilience: how to successfully manage cyber risk

10.30 – 11.00 Coffee & networking

11.00 – 11.45 Panel session

**Demographic investing: residential real estate**



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- Technical and economic solutions for affordable housing provision
- Delivering housing for whole community: millennial, senior and intergenerational accommodation
- Institutional investment opportunities in PRS and BTR
- Driving urban regeneration via residential schemes

11.45 – 12.30 Panel session

**Mixed-use real estate: sleep, shop, work and play**

- Gaining access to mixed-use assets: direct investment or co-mingled funds?
- Understanding the operational risk of mixed-use schemes
- Retail: repurposing as mixed-use to generate stable, long-term returns
- Diversification of the hospitality industry: serviced apartments and co-working spaces

12.30 – 13.15 Lunch & networking

13.15 – 14.00 Panel session

**Consumer driven real estate: retail and logistics**

- How retailers can integrate online and physical worlds to enhance the customer experience
- With low yields and high investment volumes: are we entering a logistics bubble?
- UK versus Europe: where to find value in a crowded market
- Improving delivery speed and efficiency: how automation is impacting the logistics market

14.00– 14.45 Panel session

**Workplace: investing in the office of the future**

- Flexibility, mobility and adaptability: how office buildings can remain relevant in the future
- The rapid rise of co-working: a short-term phenomenon or is it here to stay?
- Crowd-working, hot-desking, co-working and serviced offices: keeping up with the demands of the modern occupier
- Late-cycle investing: where are the opportunities for growth?

15.00 Close of conference