

**PERE**

# **Debt and Finance**

## Virtual Experience 2020

17-18 November | Virtual experience

**Connecting real estate  
investors, lenders and  
borrowers across Europe**

[www.peievents.com/en/event/per-debt-finance-forum](http://www.peievents.com/en/event/per-debt-finance-forum)

**PEI**

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## Premium networking experience

Join structured networking sessions and arrange your own private video meetings to connect with 100+ institutional investors and 80+ fund managers.



## Insights from your peers

Learn how different alternative lenders have managed their debt portfolios throughout the pandemic.

# Why should you attend?

## 5 months access to the community

The platform will be open for 2 weeks before the event to allow you to arrange meetings for the week of the forum. The platform will remain open 5 months after for you to continue making connections and discussing the market.



## Tailor your virtual experience

Join the sessions most relevant for you as our agenda splits into streamed discussions.

# Agenda highlights



Hear directly from the biggest investors on how they view real estate debt in their portfolio for 2021 and beyond.



Discover where leading debt managers are seeing opportunities emerge in the current climate and how they are approaching lending?



Lenient for how long - so far, lenders have been lenient to avoid foreclosing on loans and seizing property in during the pandemic but how long can lenders be lenient, and what do they do then?



The future of offices after Covid-19 - how do lenders go about financing the largest slice of the commercial real estate market moving forward?



ESG lending - there's been a move towards incorporating ESG into financing deals - how does the current crisis affect momentum in this area?

[View full agenda ↻](#)

# CONNECT

with some of the biggest names in real estate

## Companies already confirmed to attend our virtual experience include:

- » Aberdeen Standard Investments
- » Abu Dhabi Investment Authority
- » Allianz Real Estate
- » Almojel
- » AM Alpha
- » Angelo Gordon
- » APG Asset Management
- » Ares
- » ATP Real Estate
- » Aviva Investors
- » AXA Investment Management - Real Assets
- » BlackRock
- » Blackstone
- » Brookfield
- » Carlyle
- » CDC Group
- » CPPIB Credit Investments
- » Employees Retirement System of Texas
- » First Swedish National Pension Fund
- » GIC Real Estate
- » GMPF
- » Growth Investment Management
- » IOOF Holdings
- » Irish Life Investment Managers
- » Marwitz Family Office
- » Norges Bank Investment Management
- » Oman Investment Fund
- » Opticrest
- » Pereim
- » Primwest
- » PSP Investments
- » RPMI Railpen
- » SEDCO
- » Starwood Capital Group
- » TFO Management
- » Willis Towers Watson
- » Wimmer Family Office
- » Woodbourne Group
- » Zurich Insurance
- » and many more

# KEYNOTE speakers



**Karsten Kallevig**  
Chief Investment Officer, Real Estate  
Norges Bank Investment Management



**Patrick Kanters**  
Managing Director Global Real Estate & Infrastructure  
APG Asset Management



**Isabelle Scemama**  
Chief Executive Officer  
AXA Investment Managers - Real Assets



**François Trausch**  
Chief Executive Officer  
Allianz Real Estate



**Andrea Orlandi**  
Managing Director and Head of Real Estate Investments - Europe  
CPPIB

# Featured speakers



**Ben Barbanel**  
Head of Debt Finance  
**OakNorth Bank**



**Tony Brown**  
Global Head of Real  
Estate  
**M&G Real Estate**



**Hugh Fraser**  
Head of Capital Markets  
**M7 Real Estate**



**Markus Beran**  
Head of Origination  
International Investors  
**Berlin Hyp**



**Lorna Brown**  
Head of Capital Markets  
**Delancey**



**Roland Fuchs**  
Head of European Real  
Estate Finance  
**Allianz Real Estate**



**Mark Bladon**  
Head of Corporate Real  
Estate Lending  
**Investec Structured  
Property Finance**



**Daniel Dejanovic**  
Senior Managing  
Director, Head of  
European Real Estate  
**Cerberus**



**Cyril Hoyaux**  
Managing Director, Debt  
Funds  
**AEW Europe**



**Jim Blakemore**  
Partner  
**GreenOak Real Estate**



**Christoph Donner**  
Chief Executive Officer  
**Allianz Real Estate of  
America**



**Roxana Isaiu**  
Director Real Estate  
**GRESB**

# Featured speakers

[View speaker line-up ↻](#)



**James Jacobs**  
Managing Director  
**Lazard**



**Sam Mellor**  
Head of Europe & Asia-Pacific Real Estate Debt  
**Barings**



**Gabi Stein**  
Managing Director,  
Senior Real Estate  
Specialist  
**Nuveen**



**Jan Janssen**  
Managing Director  
**Goldman Sachs**



**Chris Parker**  
Head of Funding  
**Argent**



**Pontus Sundin**  
CEO  
**Brunswick Real Estate**



**Christian Janssen**  
Head of Debt Europe  
**Nuveen Real Estate**



**Hursh Shah**  
Head of Capital Markets  
**British Land**



**Stephane Theuriau**  
Partner  
**BC Partners**



**Jill Xiaozhou Ju**  
Chief Investment Officer  
**The Collective**



**Michael Shields**  
EMEA Head of Real Estate  
**ING**



**Cornel Widmer**  
Head of Group Real Estate  
**Zurich Insurance Group**



# Thank you to our sponsors

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## Sponsors

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For more information on sponsorship opportunities still available contact  
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