

Private Equity  
International

# Operating Partners Forum: Europe Virtual Experience 2020

6-7 October | Virtual event, BST/UTC+1

## The value creation event for alternative asset classes

[privateequityinternational.com/opecurope](https://privateequityinternational.com/opecurope)

#OPEurope20

PEI

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# Achieve more at our immersive VIRTUAL EXPERIENCE



## **Insight from your peers**

Connect with over 150 Operating Partners through interactive roundtables and discussions. Share key challenges and discover strategies for growth post pandemic.



## **5 days of private meetings**

Throughout the week of the event you can arrange one-to-one video meetings with any attendees for private discussions with the people you most want to meet.



## **Hear from industry leaders**

Senior professionals from BC Partners, KKR, Silverlake Partners and many more will share how they are continuing to find growth at their portfolio companies.



## **6 months access to the market**

The platform will be open 4 weeks before and 5 months after the event to allow you to continue conversations with other attendees and catch up on any of the content you missed.

# Who will you meet?

## Connect with value creation professionals including:

- » 3i Group
- » Actis Capital
- » Advent International
- » Anchorage Capital
- » Apax Partners
- » BC Partners
- » Cairngorm Capital
- » CDPQ
- » CANDRIAM
- » CEE-Equity Partners
- » Cinven
- » CVC Foundation
- » Dalmore Capital
- » Deutsche Private Equity
- » DPI
- » ECI Partners
- » Equistone Partners Europe
- » ESDEC
- » ESO Capital
- » Eurazeo
- » Freshstream
- » Frog Capital
- » Graphite Capital
- » Hg
- » Horizon Capital
- » Inflexion
- » Innova Capital
- » Intermediate Capital Group
- » Investcorp
- » Keen Venture Partners
- » KKR
- » LDC
- » Limerston Capital
- » Livingbridge
- » Mayfair Equity Partners
- » Mid Europa Partners
- » Mobeus Equity Partners
- » Montagu Private Equity
- » Nordic Capital
- » Norvestor Equity
- » OMERS Infrastructure Europe
- » OTPP
- » PAI Partners
- » Palatine Private Equity
- » Paragon Partners
- » Partners Group
- » Phoenix Equity Partners
- » TowerBrook Capital Partners
- » Verdane
- » Vitruvian Partners
- » and many more



Learn from our keynote, advisor to KKR

## **FIRESIDE CHAT:** Using technology to accelerate value creation in the first 100 days and beyond

### **Darrell Stein**

Director & Operations Advisor to Private Equity Funds (KKR)  
**HBF Solutions**

Commercially astute, passionate, globally experienced CIO with an impressive track record of execution excellence in both Retail/ FMCG and a range of Private Equity Businesses. Currently advising and delivering digital transformations for KKR.

**View agenda** ➔

# Agenda highlights



## Navigating through the downturn - what to do from a PE operations standpoint

- » How prepared were PE backed businesses and their private equity owners for the downturn that's been brought about by the Coronavirus pandemic?
- » What should management teams and sponsors of businesses be prioritising during these tough times?
- » Tips for companies re-evaluating their business models/shutting down certain activities/scenario analysis

**APS Advisory, Graphite Capital, Partners Group, SAP & SVPGlobal**



## The evolution of value creation and changes to the structure of portfolio groups

- » How has covid-19 changed the approach to value creation?
- » Quantifying operating partner performance: KPIs and metrics used by firms and how they are charging
- » Predictions for trends in the next 10 years for more specialist roles and closeness to the investment team

**BC Partners, EY, Mayfair Equity Partners, KKR Capstone**



## Operating partner assessments of the commercial organisation during diligence

- » To what extent are operating partners being asked to examine top-line revenue issues during diligence?
- » What issues are operating partners being asked to analyse?
- » Knowing what to look for: spotting risks and opportunities
- » Techniques for being most effective during diligence

**Blue Ridge Partners, CDPQ Direct Private Equity, Silver Lake Partners**

**View full agenda ↻**



# Featured speakers



**Alejandro Alcalde Rasch**

Senior Director - Portfolio Support  
**APS Advisory**



**David Cooper**

Founding Partner  
**Cooper Limon**



**Fredrik Henzler**

Partner, Head Industry Value Creation and Head Industrials  
**Partners Group**



**James Bagan**

Operating Partner  
**Frog Capital**



**Severine de Wulf**

Managing Director  
**PAI Partners**



**Caimin Jones**

Operating Partner  
**Silver Lake Partners**



**Conor Boden**

Advisor and former Head of Portfolio Board Development  
**Advent International**



**Steven Dunne**

Senior Partner  
**Frog Capital**



**David Kirby**

Partner  
**Livingbridge**



**Maria Carradice**

Portfolio Director  
**Mayfair Equity Partners**



**Chris Goodall**

Technology Advisor  
**Vitruvian Partners**



**Nigel Lee**

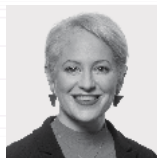
Operating Partner  
**Apis Partners**

# Featured speakers

[View the full speaker list ↗](#)



**Lorenzo Levi**  
Managing Director and  
Operating Partner  
**CDPQ London**



**Joy McCormack**  
Director, Board  
Development, Private  
Equity  
**3i**



**Gregory Salinger**  
Chief Digital Officer  
**Apax Partners SAS**



**Jérôme Losson**  
Partner, Head of  
Operations Team  
**BC Partners**



**Tony O'Carroll**  
Managing Director and  
Head of Investment-Ops  
team  
**SVPGlobal**



**Stefano Santarelli**  
Director, Private Capital  
**OTPP**



**James Markham**  
Partner, Portfolio  
Management  
**Graphite Capital**



**Gabriele Questa**  
Director  
**KKR Capstone**



**Fash Sawyerr**  
Managing Director  
**Anchorage Capital**



**Alex Mathers**  
Assistant Director - Digital  
**Inflexion**



**Duncan Ramsey**  
Investment Director  
**ECI Partners**



**Victoria Wood**  
Operating Partner  
**Limerston Capital**



# Sponsors

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## Flagship Sponsor

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## Premier Sponsors

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**AlixPartners**



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## Lead Sponsors

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## Sponsors

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This is the leading European event for meeting operating partners and a priority for our attendance and involvement.

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Jim Corey, Managing Partner, Blue Ridge Partners

**BOOK NOW**

**SECURE YOUR PLACE** ➔

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