



# GERMANY FORUM 2019

**German Investors. Global Opportunities.**

12 - 13 June | Munich

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**PRIVATE DEBT  
INVESTOR**



# Connect with market leaders



200+

Senior attendees



50+

LPs



40+

Speakers

**Meet the LPs and GPs that matter and  
discover what they are looking for**

## Previous attendees include:

- |                                 |                                  |                                   |
|---------------------------------|----------------------------------|-----------------------------------|
| › Aberdeen Standard Investments | › Churchill Asset Management     | › Group                           |
| › Aksia                         | › CORDET Capital                 | › Minerva Stiftung                |
| › Allianz Global Investors      | › Crescent Capital Group         | › NewStar Financial Inc           |
| › Arbour Partners               | › EPIC Private Equity            | › NN Investment Partners          |
| › Ardian                        | › ESO Capital                    | › Partners Group                  |
| › Barings                       | › European Investment Fund (EIF) | › Patrimonium                     |
| › Bayerische Versorgungskammer  | › Golding Capital Partners       | › PenSam                          |
| › Bayern LB                     | › HSBC Trinkaus and Burkhardt    | › Pensionskasse Wacker Chemie     |
| › Bfinance                      | › HVB Pension Fund               | › PG3                             |
| › BlackRock                     | › Investec Asset Management      | › Rothschild & Co                 |
| › BlueBay Asset Management      | › LGT Capital Partners           | › Schroders Investment Management |
| › BMW                           | › M&G Investments                | › StepStone Global                |
| › BNP Paribas                   | › Macquarie Group                | › UNIQA Capital Markets           |
| › BNY Mellon                    | › Meketa Investment              | › Willis Towers Watson            |
| › Certior Capital               |                                  | › YIELCO Investments              |

# Private debt experts speaking from:



**Hans Jorg Baumann**  
Chairman, StepStone  
& Co-Founding Partner,  
SwissCapital  
**StepStone Global**



**Alexander Bode**  
Managing Partner  
**BB Alternatives**



**Patrick Carsten Suchy**  
Director, Head of  
Private Debt  
**HSBC Germany**



**Abhik Das**  
Managing Director,  
Head of Private Debt  
**Golding Capital  
Partners**



**Eric Gallerne**  
Partner  
**Idinvest Partners**



**Chris Gardner**  
Partner  
**Dechert**



**Ari Jauho**  
Partner, Chairman  
**Certior Capital**



**James Newsome**  
Managing Partner  
**Arbour Partners**



**Natalia Nowak**  
Managing Director  
**CVC Credit Partners**

View the full speaker line up at:  
[www.privatedebtinvestor.com/germany-forum](http://www.privatedebtinvestor.com/germany-forum)

# AGENDA HIGHLIGHTS

As Germany's non-bank lending market continues its significant growth, Private Debt Investor returns with the 5th PDI Germany Forum, an event uniquely serving the robust community of German LPs and their mounting investment allocations to private credit.

## **High-level Networking** Meet the Masters

Join a variety of structured and un-structured networking sessions designed to provide optimum opportunities for your firm to meet the right people. Networking receptions, a LP breakfast, and a variety of structured discussions allow you to mix with your peers and prospective investors.

## **Regulatory Updates** A New Perspective on Brexit

After years of speculation and anxiety, a team of Brexit experts shed light on how the new political landscape in Europe is viewed from Germany, and the impact it will have on private debt as an asset class.

## **Critical Perspectives**

### **LP Wish Lists**

Local investors in the German-speaking region disclose their priorities, preferences and concerns about private debt globally in an in-depth, candid discussion on the opening of the asset class.

## **Hot Topic Panels**

### **New Frontiers in Age-Old Markets**

While Germany and the surrounding countries house an abundance of strong businesses, private debt firms have historically not been a large provider of SME financing. Due to regulatory dynamics, local entrepreneurs are increasingly opening their doors to alternative lenders.

## **Rigorous Debate**

### **Pick your Poison**

Share your firm's expertise by joining lively, interactive roundtable sessions on focused topic areas including: benchmarking 101, making sense of asset allocation, how to fundraise in Germany, deal sourcing and borrower terms.

## **Detailed Case Studies**

### **Under the Hood**

Managers and entrepreneurs share their real-life stories of private debt financings and partnerships in the Mittelstand. Contact the PDI team to submit your investment for consideration.

Email [clare.burrows@peimedia.com](mailto:clare.burrows@peimedia.com) for more information.

**View the latest agenda here:**  
[www.privatebtinvestor.com/germany-forum](http://www.privatebtinvestor.com/germany-forum)

## Keynote speaker

**Jurij Puth | Managing Director | GSO Capital Partners**



Leading the DACH region for global private debt titan, GSO Capital Partners, the debt arm of The Blackstone Group, Jurij Puth talks candidly about the institutionalisation of the asset class, how it has evolved in recent years and dynamics between the middle and large-cap market today. Based in Frankfurt and leading GSO's origination and execution efforts, Puth delivers a hyper-local perspective rooted in a wider global context on strategies from direct lending, to secondary trading and distressed investing.

## Speakers



**Tobias Ripka**  
Partner  
**Mercer**



**Thierry Vallière**  
Head of Private Debt  
**Amundi**



**Patricia Volhard**  
Partner  
**Debevoise & Plimpton**



**Theo Weber**  
Managing Director,  
Head of Private Debt  
**BlackRock**

View the full speaker line up at:  
[www.privatedebtinvestor.com/germany-forum](http://www.privatedebtinvestor.com/germany-forum)

*The conference is an excellent opportunity to meet with investors and network within the industry.*

*Christian Gohlke  
NN Investment Partners*

## Confirmed sponsors

### Lead sponsors

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LLP

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**Churchill**  
Asset Management

### Exhibitor

**CIRCUMFERENCE FS**

# Discover what LPs are looking for

## Panel Session: Germany's LP Voices

Get to the bottom of investor concerns and understand what they really want; from portfolio construction, to allocating capital and manager selection.



**Boerge Grauel**  
Managing Director Co-Head  
Private Debt  
**YIELCO**



**Dalit Nuttall**  
Principal  
**West Valley Capital**



**Thierry Wolff**  
Principal  
**European Investment Fund (EIF)**



**Michael Wolfram**  
Director  
**bfinance**

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# Valuable networking opportunities

Build your firm's exposure and place yourself at the forefront of this critical group of investors managing billions of Euros.



**Interactive workshops and round-table discussions** to share and reflect upon all the key issues within the asset class. Gain insight into the best lending opportunities in the German-speaking region and beyond.



**Cocktail and networking reception** at the end of the first day to establish business connections in a relaxed and informal atmosphere.



**Investor networking breakfast** a closed-door, invite-only discussion over croissants and coffee to compare ideas on private debt as an evolving sector, manager selection and allocating to a crowded industry.

*The perfect forum in which to learn how investors, investment managers and my peers are tackling the many macroeconomic, investment, legal & regulatory issues facing the markets today.*

*Hans-Peter Dohr*  
*ICA Institutional Capital Associates*

# Book your place today



## General Delegate

Preferred pricing: **£1,695** (until Friday 12 April)

Full price: **£2,095**

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## Online

[www.privatedebtinvestor.com/germany-forum](http://www.privatedebtinvestor.com/germany-forum)



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Qualified investors may be eligible for a complimentary pass. Please email **Katherine Watson** at [katherine.w@peimedia.com](mailto:katherine.w@peimedia.com) to enquire.