

Private Equity  
International

# Operating Partners Forum: Europe London 2020

5-6 October  
Hilton Tower Bridge

**The value creation  
event for alternative  
asset classes**

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#OPEurope20

**PEI**



**We are delighted to continue supporting the Operating Partners Forum. This is the leading European event for meeting operating partners and a priority for our attendance and involvement.**

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Jim Corey, Managing Partner, Blue Ridge Partners

# Reasons to attend



## Connect with your peers

Network with over 300 experts in value creation and private equity and have an open discussion with your peers at the closed door think-tank and operating partners drink reception.



## Learn from industry leaders

A more outward-looking agenda covering the views of CEOs and deal partners on their work with operating partners.



## More content than ever before

Over 100 speakers including value creation experts, CEOs from portfolio companies and investment team representatives covering a broader range of topics from data science, to ESG and everything in between.

# Meet the advisory board



**Alejandro Alcalde Rasch**  
Senior Director, Portfolio Support  
**APS Advisory**



**Jim Corey**  
Managing Partner  
**Blue Ridge Partners**



**Andrea Davis**  
Managing Director-Private Equity  
**Investcorp**



**Miles Graham**  
Operating Partner  
**Metro AG**



**Tony O'Carroll**  
Managing Director  
**Strategic Value Partners**



**Franck Teman**  
Portfolio Performance Group  
**PAI Partners**

View the full list of speakers:

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# Speakers



**Hazem Abolrous**  
Managing Director  
**Crosslake EMEA**



**Diane Albano**  
Chief Revenue Officer  
**Globalization Partners**



**Luke Anderson**  
Head of EMEA Private Equity  
**SAP**



**Aswatha Amarnath**  
Senior Vice President  
**Wipro**



**Matt Baird**  
Managing Director  
**Omers Private Equity**



**Alain Beyens**  
Operating Partner  
**Mid Europa Partners**



**Maria Carradice**  
Portfolio Director  
**Mayfair Equity Partners**



**Violette Castagné**  
Value Creation Partner Digital  
& Marketing  
**LDC**



**Catherine Cutts**  
Head of Data Science  
**TA Associates**



**Severine de Wulf**  
Principal  
**PAI Partners**



**Pascal Heer**  
Portfolio Team  
**Capvis**



**Rob Hornby**  
Managing Director & Chief  
Digital Officer, London  
**Alix Partners**

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# Agenda highlights

## Invitation only think-tank

The annual closed-door session is a highlight in the calendar for operating partners. The discussion will be led by Advisory Board speakers, Miles Graham and Tony O'Carroll, providing a rare opportunity to share first-hand experiences on how to develop your career as an operating partner.

## Operating partners cocktail reception

At the previous event we heard that operating partners want more opportunities to network with each other, and we listened. Maximise your time spent at the event and attend the informal cocktail reception held in a luxury central London bar, the night before the forum begins.

## The changing structure of the portfolio group

As the role of the operating partner has evolved and the sector has expanded, increasingly specialised roles have developed. This event will showcase experts in human capital, data science, procurement, revenue enhancement and much more.

## Operating partners and commercial due diligence

Event knowledge partner, Blueridge, will lead a discussion around the extent to which operating partners are being asked to examine top-line revenue issues during diligence. A topic of huge interest as operating partners are increasingly involved in investment decisions.



This is now the must-attend event for Operating Partners in the UK if not Europe. An excellent opportunity to catch up with the latest thinking and to network with peers.

**David Bryan**, Managing Partner & CEO, **BM&T**

## **Deal mechanic case studies**

Operational excellence stories explained by the participants. Featuring representatives from Sun European Partners and Nordic Capital as they present their award-winning value creation experiences.

## **Focused breakout sessions**

More sessions than ever before, allowing you to create your own agenda over the two days. Whether you are interested in technological advancements, human capital, growing multiples or managing exits, there is a relevant stream for you to attend.

## **Preparing for a downturn**

Featuring representatives from Alvarez & Marsal, Strategic Value Partners and APS Advisory, the discussion will look at how private equity can prepare portfolio companies for a more challenging business environment.

## **Implementing a post-merger operating model**

A unique session led by Humatica, featuring a CEO and private equity representative as they discuss implementing a new operating model whilst keeping management onside.

## **ESG and value creation**

For the first time in 2020, this unique session will look at the role of ESG in enhancing returns. Featuring experts in sustainability from Partners Group, Triton, Collier Capital and Trill Impact, this panel will look at turning investments in ESG from a cost into a revenue driver.

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**View the full agenda online at:**

 [privateequityinternational.com/ourope](https://privateequityinternational.com/ourope)

# Speakers



**Pia Irell**  
Partner  
**Trill Impact**



**David Kirby**  
Investment Director  
**Livingbridge**



**Nigel Lee**  
Operating Partner  
**Apis Partners**



**Lorenzo Levi**  
Managing Director and  
Operating Partner  
**CDPO Direct Private Equity**



**Jérôme Losson**  
Partner, Head of Operations  
Team  
**BC Partners**



**Justin Maltz**  
Partner  
**Mobius Equity Partners**



**Pamela McGill**  
Director, Head of Private  
Equity (EMEA)  
**YSC**



**Karen O'Mahony**  
Managing Director  
**PEAL Investments**



**Andros Payne**  
Managing Partner and Founder  
**Humatica**



**Jolanta Pilecka**  
Operating Partner  
**Hg**



**Gabriele Questa**  
Director  
**KKR Capstone**



**Richard Riboe**  
Director  
**Nordic Capital**

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# Speakers



**Jamie Riley**  
Principal  
**Alexander Group**



**Chris Rixon**  
Director, Portfolio Growth  
**Horizon Capital**



**Alan Roux**  
Operating Partner  
**CVC Capital Partners**



**Immo Rupf**  
Partner, Operations  
**Cinven**



**Stefano Santarelli**  
Director, Private Capital  
**OTPP**



**Abhinav Saxena**  
Senior Business Development  
Manager - Private Equity  
EMEA, **AWS**



**Rob Southern**  
Managing Director  
**Alvarez & Marsal**



**Tim Stubbs**  
Senior Managing Director  
**Sun European Partners**



**Jean-Philippe Syed**  
Principal  
**Development Partners  
International**



**Lisa Telford**  
Portfolio Talent Director  
**Montagu Full Potential  
Partners**



**Stijn Vos**  
CEO  
**ESDEC**



**Willem Vunderink**  
Founding Partner  
**Vunderink De Vries**

View the full list of speakers:

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# Make connections. Unlock opportunities.

## 01/

Utilise the networking app to view the delegate list, connect with attendees and arrange meetings before and during the event.

## 03/

Foster your connections in more informal environments during cocktail receptions the evening before the forum and at the end of the first day.

## 02/

Join think-tanks and roundtables to connect with like-minded peers and learn from their experiences.

## 04/

Leave the forum having met the right contacts, solidifying your network across the industry to drive your business forward.

## Companies already registered to attend include:

- › 3i Group
- › Arcmont Asset Management
- › Collier Capital
- › Dalmore Capital
- › Development Partners International
- › EMERAM Capital Partners
- › ESO Capital
- › Frog Capital
- › Graphite Capital
- › INSEAD
- › Intermediate Capital Group
- › KKR
- › Maine Pointe
- › Morphosis Capital
- › Norvestor Equity
- › OMERS Private Equity
- › PAI Partners
- › Sigma Catalyst Partners
- › Summit Partners
- › Credit Advisors
- › Verdane

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For more information on sponsorship opportunities still available contact Christopher Wagland | [chris.w@peimedia.com](mailto:chris.w@peimedia.com) | +44 (0) 207 566 5475

The Operating Partners Forum: Europe is the leading event focused on value creation at private equity backed companies. Bringing together private equity representatives to discuss driving value in an increasingly competitive environment.

**350+**

Attendees

**200+**

Operating partners

**100+**

Speakers

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**Book your place now**

 **Online**

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